THE ART AND SCIENCE
OF MANAGING RISK ADJUSTMENT

Tools and Methods Needed to Successfully Manage Population Health Risk Factors

The Importance of Year-Over-Year Longitudinal Health Records for Risk Adjustment

In today's world of Shared Savings, identifying and capturing chronic conditions (HCCs) across both the inpatient and outpatient settings present additional challenges as most EHRs do not satisfy the requirement for capturing a completed patient's longitudinal history. You can increase HCC capture and reduce RAF leakage through the most sophisticated HCC monitoring tools available, tools that prompt users to review HCCs that are documented and not coded.

Longitudinal health records are typically used to manage individual episodes of patient care, from ER to admission through treatment and discharge. HCCs (Hierarchical Condition Categories) are captured in the record when the patient presents with one or more underlying conditions, such as diabetes, heart failure or COPD, some of which may not impact the inpatient reimbursement at all. When more than one malady is observed, the HCC codes will change likely impacting the RAF (Risk Adjustment Factor) score allowing for improved reimbursement. The improved reimbursement, however, must be substantiated by the proper coding of the documented conditions as reported in the patient records.

For better long-term care, the use of longitudinal records over multiple visits covering several years is a superior method to ensure proper reimbursement for the care delivered. However, when conditions from earlier patient encounters are improperly coded or an event is missed, the financial impact can be substantial. To avoid this situation, the proper tools are needed that manage this risk and include the following capabilities:

- Proactively identifying eligible patients during admission
- Tracking these patients through their continuum of care journey
- Managing a patient's post-discharge follow-up care plan
- Assessing Year-Over-Year RAF changes
- Capturing new HCC-eligible diagnoses

In addition, you should have the most accurate NLP (Natural Language Processing) system evaluating your EHR (Electronic Health Records System) non-structured clinical records such as Coding Summaries, Op Reports and Emergency Notes to spot and code all relevant conditions noted in hospital documents.

The most comprehensive integrated solution, and the only product known to provide this automated year-over-year HCC tracking analytics, is RecordsOne's **Integrated Revenue Integrity Solution** (IR1S). This is a robust, cloud-based service that gives you all the tools necessary to reduce risk and improve the financial sustainability of your enterprise.

How does IR1S work?

Patient records, including clinical documents and claims data, are processed through RecordsOne's proprietary nSight Formula technology and evaluated by over 2,500 coding and clinical algorithms to identify any missing diagnoses. Additionally, RecordsOne solution provides the following benefits:

- HCC identification and omission plus longitudinal regression with integrated RAF calculation
- Advanced querying tools with configurable templates and workflows
- Timely and accurate diagnosis capture to initiate care plans for CMS's Bundled Payments Care Improvement (BPCI) eligible patients
- Dynamic Care Plan adjustment capability resulting from higher risks tied to additional chronic conditions
- Setting quality measures for BPCI
- Performing Gap analysis to identify HCCs missing from pre-90-day risk adjustment but included in clinical claims data

RecordsOne IR1S solution has robust features that are configurable to your exact needs and:

- Uses embedded business intelligence tools for analytics that provide insights with algorithms configured to your specific situation
- Enables team collaboration with embedded note sharing functionality within the workflow as well as secure case referral between teammates
- Contains advanced querying tools with customizable templates and workflows
- Provides HCC identification as well as longitudinal analysis of omissions and categorical regressions with automated RAF calculation
- Is EHR agnostic with data sharing capability across different EHR platforms

What this means for you

- Lowered readmission risk and penalty avoidance
- Increased quality compliance
- Increased productivity
- Improved financial results

About RecordsOne

RecordsOne is a leading developer of RCM solutions for health care systems. We have been helping hospital executives improve management of their financial resources for over twenty years. Our innovative technologies and nSight Analytics engine provide you with clear insights, not just reporting.

As a company, we are known for outstanding software technology, and a singular focus on our customers. Our team consists of world-class software engineers and subject matter experts with the experience and knowledge to understand your situation and the problems you need to solve. We are open, honest, and transparent. We commit to what we agree on and deliver on that commitment.

RecordsOne Complimentary Assessment

To get started, RecordsOne offers a no-cost, no-obligation analysis of your data so you can see how many HCCs may have been missed or improperly coded. This will allow you to quickly assess the potential value to your organization.

To get the process started,
please contact Steve Bonney
Steve@RecordsOne.com

ACT NOW – this program is for a limited time.

Contact RecordsOne at
www.recordsone.com
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Unlocking the knowledge hidden within your clinical enterprise

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